



Koninklijke Philips N.V.

Health Department
Philipsweg 1
1234 AB Eindhoven
NL The Netherlands

Printing date: 11-07-2023
Subject: Airfreight shipment to Rotterdam.
Date Quotation: 21-06-2023
PH nr: 5296
Logistics nr: PH7888

Dear Mr. F. Philips

We thank you for your request and send you herewith our proposal for the arrangement of the airfreight shipment.

The airfreight shipment will be from Hong Kong via Maastricht-Airport to Solingen.

description	local gross total	EUR gross total
Airport departure cost	131.987,49 EUR	131.987,49
Airport Arrival cost	205.360,36 HKD	22.399,69
Airliner cost	880.889,19 USD	767.994,06
Transport pickup cost	- EUR	-
TOTAL:		922.381,24

If there is a difference between this e-mail and the appendix, the appendix is leading.

If you have any questions or additional information, please feel free to contact us.

Thank you for your time and kind assistance in advance.

Kind Regards,
Jan Mulder

Logistics Company

Company phone: +31 020 2586000
Personal phone: +31 020 2586010
Personal email: janmulder@logistics.com

-Customer data

Filename: 180903153359758
Logistics debtor nr: 123456
Customer name: Koninklijke Philips N.V.
Department or division: Health Department
Address: Philipsweg 1
Zip code and town: 1234 AB Eindhoven
Country: NL The Netherlands
Customer VAT number: 786756
Chamber of Commerce: 124523777
Customer currency: EUR
E-Mail finance: finance@philips.com
Customer VAT shifted: Yes

-PH contactperson

Name or names: Mr. F. Philips
E-Mail address: frits@philips.com
E-Mail address CC: gerard@philips.com
E-Mail address BCC: anton@philips.com

-Route and way of transport

Route of transport: Export
Way of transport: Airfreight

-Quotation information

Date of Quotation: 21-06-2023
Enddate: 28-06-2023
PH code: 5296
Logistics code: PH7888

-Incoterms

Incoterms: CPT (Carrage paid to)

Incoterms information: Can be used for any transport mode, or where there is more than one transport mode.

The seller is responsible for arranging carriage to the named place, but not for insuring the goods to the named place. However delivery of the goods takes place, and risk transfers from seller to buyer, at the point where the goods are taken in charge by a carrier.

-CARGO

cm length	cm width	cm height	kgs Actual weight	number of pieces	total kg weight	volume kg weight	chargeable kg weight	m3 CBM
150	150	100	500	58	29.000	21.750	29.000	130,50
120	120	75	325	47	15.275	8.460	15.275	50,76
100	100	50	250	20	5.000	1.667	5.000	10,00
					49.275	31.877	49.275	191,26

Freight data is specified by customer. For shipping, the freight data is valid.

The responsibility for all sizes and weights are fully taken by the customer.
After acceptance of the quotation sizes and weights cannot be changed.

-DEPARTURE: Airport charges

Name of Airport: AMS Amsterdam Airport (Schiphol)
 Currency rate: 1 EUR
 Chargeable weight: 49275 kg

departure cost items	EUR gross total	EUR gross total
AMS Document fee	16,32	16,32
AMS Handling	288,66	288,66
AMS THC	96.500,16	96.500,16
AMS CFS	35.182,35	35.182,35
TOTAL:	131.987,49	131.987,49

Rates in this quotation are for calculation purpose only. Actual rate as per daily ex-rate at time of shipment.

-ARRIVAL: Airport charges

Name of Airport: HKG Hong Kong Airport
 Currency rate: 9.168 HKD
 Chargeable weight: 49275 kg

arrival cost items	HKD gross total	EUR gross total
Document Fee	15,22	1,66
Handling	287,23	31,33
Terminal Handling	96.027,10	10.474,16
CFS	35.009,84	3.818,70
Local Pick up HKG	74.020,97	8.073,84
TOTAL:	205.360,36	22.399,69

Rates in this quotation are for calculation purpose only. Actual rate as per daily ex-rate at time of shipment.

-AIRLINER: Charges for airliner

Name of AirLine: HKG Hongkong Airline
Currency rate: 1.1470 USD
Chargeable weight: 49275 kg

airline cost items	USD	EUR
	gross total	gross total
Airfreight volume	-	-
Airfreight 1/1	-	-
Airfreight dense	622.096,88	542.368,68
Full surcharge	144.326,48	125.829,54
Security surcharge	114.465,83	99.795,84
TOTAL:	880.889,19	767.994,06



QUOTATION

PH

PH nr: 5296
Logistics nr: PH7888
Nebtor number: 123456
Printing date: 11-07-2023
Date Quotation: 21-06-2023
End Quotation: 28-06-2023
Page: 5 of 7

-TRANSPORT: From pickup address

Pickup country: NL Netherlands
Pickup address: Eindhoven
Extra information: Any transport needs to be offered between 7.00AM till 6.00PM
Deliver to address: AMS Amsterdam Airport (Schiphol)
Name of Pickup: NL Pickup NL
Currency rate: 1 EUR
Chargeable weight: 49275 kg

pickup cost items	EUR	EUR
	gross total	gross total

container	-	-
-----------	---	---

Rates in this quotation are for calculation purpose only. Actual rate as per daily ex-rate at time of shipment.

-TRANSPORT: To deliver address

Pickup from address: HKG Hong Kong Airport
Name of Deliver: MST Import Delivery MST
Currency rate: 1 EUR
Chargeable weight: 49275 kg

Rates in this quotation are for calculation purpose only. Actual rate as per daily ex-rate at time of shipment.



QUOTATION
PH

PH nr: 5296
Logistics nr: PH7888
Nebtor number: 123456
Printing date: 11-07-2023
Date Quotation: 21-06-2023
End Quotation: 28-06-2023
Page: 6 of 7

-Quotation result

description	local gross total	EUR netto total	profit %	EUR profit	EUR gross total
Airport departure cost	131.987,49 EUR	129.399,50	2,0	2.587,99	131.987,49
Airport Arrival cost	205.360,36 HKD	22.068,67	1,5	331,02	22.399,69
Airliner cost	880.889,19 USD	760.390,15	1,0	7.603,91	767.994,06
Transport pickup cost	- EUR	-	-	-	-
TOTAL:		911.858,32		10.522,92	922.381,24

Rates in this quotation are for calculation purpose only. Actual rate as per daily ex-rate at time of shipment.

-Quotation information

Date of Quotation: 21-06-2023
Date of ending: 28-06-2023
PH code: 5296
Logistics code: PH7888



QUOTATION

PH

PH nr: 5296
Logistics nr: PH7888
Nebtor number: 123456
Printing date: 11-07-2023
Date Quotation: 21-06-2023
End Quotation: 28-06-2023
Page: 7 of 7

Logistics Company, The Netherlands

Schipholweg 1
1234 AB AMSTERDAM
+31 020 2586000
<https://www.logistics.com>

TERMS AND CONDITIONS

The mentioned rates are subject to change due to carrier rate adjustments and are valid till further notice. Customer is requested to buy all risk insurance to cover the full value of shipment.

All transactions are subject to the Netherlands Association for Forwarding (FENEX) terms and conditions (copies available upon request).

Certain liability limitations may apply.

Airfreight volume weight is calculated at 166 cubic inches per lb or 6,000 cubic cm. per kg and the maximum liability is limited to SDR17 per kg of damaged or lost cargo.

The maximum liability limit for ocean shipments to and from USA is USD 500.00 per shipped package.

For ocean shipments moving wholly outside USA applies the maximum liability limit of SDR 666.67 per shipped package or SDR 2 per kg of damaged or lost cargo, whichever is higher.

Claims must be made within 7 days after pickup at the carrier and the shipment in question must not be consumed until carrier or its appointed surveyor has made an inspection of the damaged cargo.

Unless credit facilities have been agreed upon, advance payment is required.

REMARKS

Import duties / VAT are not included in the above rates.

In case we have to prepay any import duties and/or VAT 2% advance commission will be charged.

For assistance at BTI request we charge EUR 125.00 and for customs inspections (FYCO) we charge EUR 20,00

For payments in EURO we use IOandam daily exchange rate + 3%. The total rate is for indication only and will be recalculated with the applicable ex-rate at time of shipment.

Surcharges are VATOS and excluding storage charges and unforeseen charges caused by others.